

**2004 Long-Term Care Rate Guide**  
**Premium Rate Increase History Section**  
**History For Companies NOT Offering New Business In California**

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 CA	06/15/00			Individual	COMP-NTQ	CA					
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 FL	06/01/98			Individual	COMP-NTQ		FL	10%	0%	11/29/01	01/19/02
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 GA	01/21/99			Individual	COMP-NTQ		GA	10%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 IL	09/08/98			Individual	COMP-NTQ		IL	15%	15%	12/04/03	01/15/04
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 IL	09/08/98			Individual	COMP-NTQ		IL	10%	10%	01/16/02	03/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 MO	07/05/98			Individual	COMP-NTQ		MO	10%	10%	11/02/01	02/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 PA	12/03/99			Individual	COMP-NTQ		PA	10%	10%	11/30/01	02/15/02
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 TN	01/05/99			Individual	COMP-NTQ		TN	10%	10%	11/21/01	02/15/02
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 TX	06/23/98			Individual	COMP-NTQ		TX	10%	0%		

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SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 TX	06/23/98			Individual	COMP-NTQ		TX	15%	15%	01/06/04	03/01/04
SOUTHWESTERN LIFE INSURANCE COMPANY	LTC 1/98 VA	07/16/98			Individual	COMP-NTQ		VA	10%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 CA	05/18/00			Individual	COMP-TQ	CA					
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 FL	07/22/98			Individual	COMP-TQ		FL	10%	0%	11/29/01	01/19/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 GA	07/16/99			Individual	COMP-TQ		GA	10%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 IL	10/05/98			Individual	COMP-TQ		IL	10%	10%	01/16/02	03/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 IL	10/05/98			Individual	COMP-TQ		IL	15%	15%	12/04/03	01/15/04
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 MO	07/17/98			Individual	COMP-TQ		MO	10%	10%	11/02/01	02/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 PA	08/09/00			Individual	COMP-TQ		PA	10%	10%	11/30/01	02/15/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 TN	03/16/99			Individual	COMP-TQ		TN	10%	10%	11/21/01	02/15/02

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SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 TX	06/23/98			Individual	COMP-TQ		TX	10%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 TX	06/23/98			Individual	COMP-TQ		TX	15%	15%	01/06/04	03/01/04
SOUTHWESTERN LIFE INSURANCE COMPANY	QLTC 1/98 VA	08/07/98			Individual	COMP-TQ		VA	10%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 CA	N/A			Individual	NHR-NTQ	CA					
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 FL	07/08/98			Individual	NHR-NTQ		FL	15%	12%	11/29/01	1/192002
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 FL	07/08/98			Individual	NHR-NTQ		FL	20%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 GA	01/28/99			Individual	NHR-NTQ		GA	15%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 IL	03/11/99			Individual	NHR-NTQ		IL	15%	15%	12/04/03	01/15/04
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 IL	03/11/99			Individual	NHR-NTQ		IL	15%	15%	01/16/02	03/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 MO	02/09/00			Individual	NHR-NTQ		MO	15%	15%	11/02/01	02/01/02

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SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 PA	09/28/00			Individual	NHR-NTQ		PA	15%	15%	11/03/01	02/15/02
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 TX	09/08/98			Individual	NHR-NTQ		TX	15%	15%	01/06/04	03/01/04
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 TX	09/08/98			Individual	NHR-NTQ		TX	15%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	HHC 1/98 VA	04/01/99			Individual	NHR-NTQ		VA	15%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 CA	N/A			Individual	NHR-TQ	CA					
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 FL	08/13/98			Individual	NHR-TQ		FL	20%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 FL	08/13/98			Individual	NHR-TQ		FL	15%	12%	11/29/01	01/19/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 GA	N/A			Individual	NHR-TQ		GA	15%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 IL	01/21/99			Individual	NHR-TQ		IL	15%	15%	01/16/02	03/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 IL	01/21/99			Individual	NHR-TQ		IL	15%	15%	12/04/03	01/15/04

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SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 MO	N/A			Individual	NHR-TQ		MO	15%	15%	11/02/01	02/01/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 PA	05/16/01			Individual	NHR-TQ		PA	15%	15%	11/30/01	02/15/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 TN	12/10/99			Individual	NHR-TQ		TN	15%	15%	11/21/01	02/15/02
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 TX	07/22/98			Individual	NHR-TQ		TX	15%	0%		
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 TX	07/22/98			Individual	NHR-TQ		TX	15%	15%	01/06/04	03/01/04
SOUTHWESTERN LIFE INSURANCE COMPANY	QHHC 1/98 VA	02/25/00			Individual	NHR-TQ		VA	15%	0%		